



## March *NEWS* from Chamber President Wendy Kernan

March is upon us and I don't know about your company but mine tends to have some turnover this time of year. We all have certain traits we look for; eager to learn, balanced, outspoken (as in will share ideas), team player, integrity, and will of course be that all star. The question is how do you sort that out in an interview? What are some questions that maybe you aren't asking but should? I am going to share some of my best practices and hopefully they will help you with your next interview no matter what position you are hiring for.

- 1) I take our company's values which are Teamwork, Achievement, Passion, and Positive Attitude and align questions around those areas. I want to make sure a candidate is introduced to what is important to us as a company and they will be a good fit with the team we already have in place.
- 2) I ask open ended behavioral questions. What does this mean? It means I tell the candidate to think back to a time, the more recent the better, when they were in the situation I am going to ask them about and walk me through what happened, how they felt, and what the outcome was. (You want to probe for specifics). It is a lot harder for the candidate to fake their way through these types of questions. An example for teamwork would be: "Describe a time when you were part of a team and not everyone was pulling their weight." Achievement: "Tell me about a time where despite your best efforts you just couldn't hit a goal you set out to achieve."
- 3) Make sure you ask the question and give the candidate plenty of time to answer. It is okay to have dead space. Take notice during this time; body language, how do they handle the dead time, are they nervous, or maybe quick to give up and say "I don't know" or "I've never had that happen".
- 4) Make a list of attributes you want, like we did above. Examples: teamwork, multitasker, customer focused, patient. Did their answers show these qualities?
- 5) If in doubt don't be scared to call them back for another interview or to invite them in for a few hours to job shadow.

It is too costly to a business to have a bad hire, so take your time and be sure your candidates fits your business needs.

Thank you for allowing me to serve you.

Sincerely,

Your Chamber President

*Wendy J Kernan*

# March 2019 Events

## Luncheon

### March 13th

**Member Cost: \$15**

*Networking: 11:15 am*

*Luncheon: 11:45 a.m.-1:00 pm*

*RSVP by Noon Monday Mar. 11h*

**LOCATION:**

**Mt. Zion Convention  
Center**

**SPEAKER:**

**Julie Shields**

**TOPIC:**

**Exercises to Increase Your  
Innovative Mindset**

**Caterer:**

**Nelson's Catering**

**Exhibitor:**

**Mt. Zion Convention Center**



## *Mark your Calendar*

**April 10th**

**Speaker &Topic:**

**Mindy Melton**

**Substance Use in the  
Workplace**

**Exhibitor:**

**Mt. Zion Convention Center**

# 2019 Calendar of Events

**Mt. Zion Chamber of Commerce Business Expo & Taste - March 9, 2019**

**Mt. Zion Chamber of Commerce Annual Banquet - April 18, 2019**

## 2018-19 Board of Directors

**President:** Wendy Kernan

**Vice President:** Carolyn Ridenour

**Secretary:** Maria Dent

**Treasurer:** Pastor Tracy Smith

Jeff Chambers

Dusti Corum

Janell Courtwright

Laura Jones

Corey McKenzie

Ed Swope

Linda Harper, Administrator

Ambassador	Membership Group
Sue Dukeman	#-B
Kayla Salmieri	C
Ethan Gorrell	D
Emily Phillips	E-G
Lora Sloan	H-L
Luke Williams	M
Dianne Shaw	N-R
Ellen Ritchie	S-Z

## 2019 Mt. Zion Expo & Taste Gold Sponsors

Thank you to our 2019 Mt. Zion Expo & Taste Gold sponsors. Be sure to attend the Expo & Taste on March 9th.

### GOLD SPONSORS



**Do you Have an Event or Promotion?**

**You too can insert an ad or have an e-mail blast for \$25 per issue or e-mail blast.**

**Contact the Chamber Office to find out more information.**

# MT. ZION CHAMBER LUNCHEON

MARCH 13TH, 2019

11:15AM-1PM

## Julie Shields

### *Exercises to Increase Your Innovative Mindset*

•Collaborate & Inspire •Recognize Hidden Opportunities •Customer Satisfaction



Director, Center for Entrepreneurship  
Millikin University

Julie obtained her B.A. in Classics from the University of Illinois, Urbana-Champaign, and her M.B.A. from Millikin University. Julie's 22 year career has been split between two industries, Information Technology and Education, with an emphasis on entrepreneurship. In addition to founding companies she has also worked for Nims Associates, Decatur Public Schools, and now Millikin University.

Julie is currently the Director of the Center for Entrepreneurship and embraces an ethic of entrepreneurship in her daily life. She lives on a historic farm property east of Decatur with her husband and four children. They own and operate a niche Welsh pony breeding business which began as a social entrepreneurship venture to teach urban children about horses and organic farming.

### EXHIBITOR: TIFFANY BALL - MT. ZION CONVENTION CENTER

Email your RSVP for the luncheon to Linda Harper by Monday, March 11, 2019, by noon at [mtzionilchamber@gmail.com](mailto:mtzionilchamber@gmail.com).



## WELCOME OUR NEW MEMBERS

# Warren Catering

Terry Warren owner of Warren Catering located at 1190 CR 1000 E, Sullivan, IL 61951 can be reached at 217-254-6642 or 217-972-9008 to schedule your next catered event. They cater all sizes of events from small get togethers to large banquets and receptions anywhere in Central Illinois. Warren Catering offers buffet style or plated meals.



Mary Holland with Isagenix can be reached at 217-871-2450 or email her at [mlhollands2@gmail.com](mailto:mlhollands2@gmail.com). Isagenix committed to your success by offering you the opportunity to live a healthy, clean, and lean lifestyle. Take a look at her website at <http://marylholland.isagenix.com>. Visit the Isagenix booth at the Mt. Zion Expo this Saturday, March 9th.



Contact Jessica Gertsch with Metro Communications Company, Inc. located in Sullivan, IL at 618-838-9326 or email her at [jgertsch@metrocomm.com](mailto:jgertsch@metrocomm.com). Metro Communications Company provides high speed fiber Internet; they are the largest fiber optic network in Central Illinois. Visit [www.mcc-ixc.com](http://www.mcc-ixc.com) for more information.



Zoe Feller with WBGL New Life Media is a Christian radio station; Zoe can be reached at 217-369-6639 or email her at [zoe@wbgl.org](mailto:zoe@wbgl.org). Go to their website at [www.wbgl.org](http://www.wbgl.org) to learn more about their music, shows, events, and more. Visit her booth at the Mt. Zion Expo this Saturday, March 9th.



## 2018 Outstanding Business of the Year

*Nominations are now  
being accepted*



It is time to nominate the **2018 Outstanding Business of the Year** by completing the application in this newsletter. All nominations must be received by April 1, 2019. This year's winner will be announced at the Annual Banquet on Thursday, April 18th at the Mt. Zion Convention Center.

Criteria to keep in mind: Service to the community, a positive economic impact on the community, attendance & service to the chamber and longevity in the community.

### ELECTION

#### **Mt. Zion Chamber Board of Directors— March 13th**

In accordance with the By-Laws of the Mt. Zion Chamber of Commerce, President Wendy Kernan appointed a Nominating Committee which has submitted the following list of eligible candidates to fill five (5) two-year vacancies that will exist at the close of May 31, 2019. Only one vote is allowed per membership and the member must be in good standing at the time of election. The election will be held at the March 13, 2019 luncheon at the Mt. Zion Convention Center

Here are the five names that have been nominated for the term of June 1, 2019—May 31, 2021 Board of Directors:

*Carolyn Ridenour —Creative Media (second two-year term)*

*Maria Dent —Mt. Zion District Library (second two-year term)*

*Corey McKenzie--Village of Mt. Zion (first two-year term)*

*Janell Courtwright – Sams Club (first two-year term)*

*Dan McNeely —Dimond Bros. Insurance (first two-year term)*

You can nominate more candidates from the floor and have them added to the ballot at the March 13th luncheon.

### Annual Banquet

The Annual Banquet will be held Thursday, April 18th at the Mt. Zion Convention Center. The event will kick-off with cocktails 5:30—6:30 and hors d'oeuvres. There will be a Silent Auction (donated by chamber members) to bid on during cocktail time and up to the start of our evening program. After dinner, the program will follow with traditional announcements of Business of the Year and Scholarship Awards. Land of Lincoln Credit Union and S. A Lewis Construction, Inc. are co-sponsoring this year's banquet. Tickets are will be available at the March 13th luncheon for \$40 each or table of 8 for \$295 or email Linda Harper at [mtzionilchamber@gmail.com](mailto:mtzionilchamber@gmail.com). All chamber members, employees and their guest are invited to join us.

### Silent Auction Items Needed

#### ***WE NEED YOUR HELP***

**Everyone can join in.....**

This year at the Annual Banquet we are going to have our Silent Auction Fundraiser. Get creative and have some fun by donating a "themed" basket or an item to help us raise money for future charitable giving. You may drop off your Silent Auction items at Town & Country Bank in Mt. Zion. If you have any questions contact Wendy at .

[wkernan@townandcountrybank.com](mailto:wkernan@townandcountrybank.com).



## Member Spotlight



Mt. Zion United  
Methodist Church



*The Mt. Zion Chamber of Commerce loves its member businesses and wants you to learn more about them. This month's Member spotlight is the Mt. Zion United Methodist Church where they have several ministries that are geared to help others locally; Mt. Zion Food Pantry, Scouts, AWANA, Welcome Wagon and the Mt. Zion Preschool Co-Op. The Mt. Zion United Methodist Church is a proud Chamber member and wants to invite you to come visit Sunday's service at 9:00 am.... because, You Belong Here! "Loving God, Loving Others, Sharing Christ."*



## **Nomination for Outstanding Business of the Year Award 2018**

Let the Chamber of Commerce Board members know who the Business of the Year is and why this Business is a candidate to be nominated.

Criteria to keep in mind: Service to the community, a positive economic impact on the community, attendance & service to the chamber and longevity in the community.

Any member whose dues are current can send in a nomination. Employees/contractors of a paid membership cannot nominate a business unless they are the designated contact person. Please, only one nomination per membership.

Nominations can be sent by email (admin@mtzchamber.org) or mailed (P.O. Box 84, Mt. Zion, IL 62549) **no later than April 1, 2019.**

The nominating member must sign their name and the business they represent. The Board members will vote and the winner will be announced at our Annual Banquet on April 18, 2019 held at the Mt. Zion Convention Center.

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Business Nomination: \_\_\_\_\_

Owner: \_\_\_\_\_

Reason:

Nominated by: \_\_\_\_\_ Date: \_\_\_\_\_

Your Business Name: \_\_\_\_\_

# BLOOD DRIVE

## Mt. Zion Chamber of Commerce

Saturday, March 9<sup>th</sup>

9:30 am – 12:00 pm

Bloodmobile at Mt. Zion Expo  
Mt. Zion Convention Center

(1400 Mt. Zion Pkwy)

To donate, call the Blood Center at (217) 241-7550 or visit  
[www.bloodcenterimpact.org](http://www.bloodcenterimpact.org) (using group code 60703).

Walk-ins also welcome!

**\*\*\*All presenting donors will be entered win a gift card! Donors will ALSO be able to select their choice of tie-dye t-shirt or trucker hat (see image above)! Just schedule your appointment and donate.**

**NEW!**



***All presenting donors will receive a voucher featuring these new items on sale for a limited time in the IMPACT store!***

*Limit 1 per donor; see store for more gift options.*



**GIVE BLOOD, SAVE LIVES**

[www.bloodcenter.org](http://www.bloodcenter.org)





# ARE YOU AN ASPIRING ENTREPRENEUR?

## BASIC STEPS FOR STARTING YOUR SMALL BUSINESS

**FREE BUSINESS TRAINING  
FOR ENTREPRENEURS!**

**MARCH 9**

10 am - 11 am  
Mt. Zion Convention Center

**FREE ADMISSION**

**OPEN TO THE PUBLIC**

workshop at the  
Mt. Zion Expo & Taste

**SCORE Decatur and the Mt. Zion EDC  
invite you to a workshop! Learn:**

- what it means to be an entrepreneur
- myths about business ownership
- the legal basics of operating a business
- how to start a business
- resources available to help start a business

How SCORE can help you build and grow your  
dreams into a thriving business!

**REGISTER:** Bethany Gotts  
[Bethany.Gotts@ScoreVolunteer.org](mailto:Bethany.Gotts@ScoreVolunteer.org)

\* a free workshop offered by SCORE Decatur

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**Jim Cleveland**  
Team Leader  
433-1144



**Taylor Corrie**  
Licensed Partner  
519-0393



**Joe Teague**  
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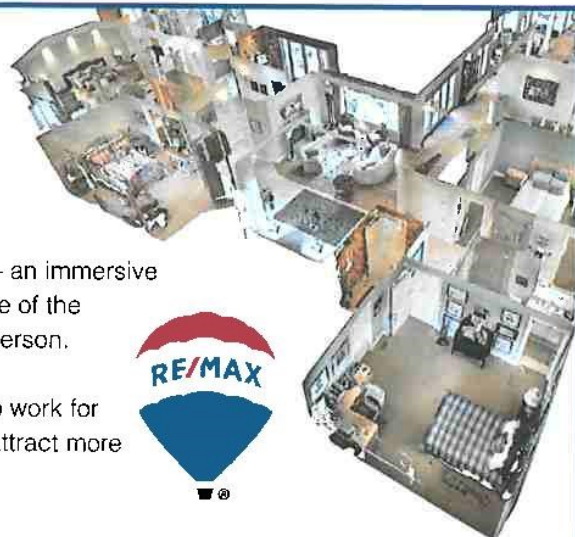


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Manager



Christine Poland  
Client Services



Taylor Corrie  
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217-519-0393



Joe Teague  
Licensed Partner  
217-433-3768



For more information about our properties, call Jim 217-433-1144

Address	Details	Price	MLS #
1514 E Clay St	2bdr/1bth/wood floors/original claw foot tub/rehab ready	Under \$10's	6174477
1820 E Decatur St	<b>SOLD!</b> 2bdr/1bth/encl. porch/full basement/1 car & 2car detached gar.	Under \$15's	6185207
Lot 2 E Greenhill Rd	1.45 timbered acres building lot/100' road frontage/near lake & airport	Under \$20's	6184287
1690 W Cushing St	Ranch 2bdr/1bth/near northwest/replacement windows/CFD	Mid \$20's	6182989
787 W Cushing St	<b>SOLD!</b> Income! Bungalow w/2 apartment 1bdr/1bth & 2bdr/2bth/CFD	Upper \$20's	6182911
270 E Mueller Ct	.65 acre freed building lot in gated subdivision on Lake Decatur	Upper \$20's	6173066
1188 W Packard St	<b>SOLD!</b> 2bdr/1bth/hardwood floors/ ranch/full basement/fenced yard	Mid \$30's	6184705
195 N Fairway Ave	2bdr/1bth/1car garage/ranch/.55 acre/fixer upper/far west end/W-L schls	Upper \$30's	6180818
775 S Oakland Ave	3bdr/1bth/hardwood floors/fireplace/fenced yard/west end	Mid \$40's	6184780
3997 Camelot Dr	2bdr/1bth/1car garage/single-story condo/fireplace/A-O schools	Low \$50's	6185129
44 Isabella Dr	<b>NEW PRICE!</b> 3bdr/2bth/2car garage/replacement windows/pool	Mid \$70's	6183327
269 N Ash St, Maroa	3bdr/1bth ranch/eat-in kitchen/family room/near M-F high school	Upper \$70's	6181946
29 Wyoming Dr	<b>NEW LISTING!</b> 3bdr/1bth/2car garage/north side ranch/full basement	Low \$80's	6190275
2265 N McClellan Ave	4bdr/2bth/2car garage/1car garage, workshop/metal roof/Cape Cod	Mid \$80's	6184987
3869 Arthur Ct	2bdr/2bth/hardwood floors/family room/half acre corner lot/northwest	Upper \$80's	6184501
2440 W Florian Ct	<b>NEW PRICE!</b> 3bdr/2.5bth/1car garage/Cape Cod/Updated roof, HVAC	Mid \$80's	6184267
44 Brownlow Dr	<b>NEW PRICE!</b> 3bdr/2bth/2car gar/gorgeous updates!/lifetime waterproofing	Upper \$80's	6182826
205 W Roberts, Mt Zion	<b>SOLD!</b> 3bdr/1bth/oak kitchen cabinets/large yard/composite deck	Mid \$90's	6183880
5057 Thrush Ave	3bdr/2bth/sun room/new laminate flooring/large yard/near airport & lake	Upper \$90's	6183861
4741 Barberry Ct	3bdr/2bth ranch/2car garage/full basement/north/M-F schools	Mid \$110's	6182349
2174 Ravina Park Ct	<b>NEW LISTING!</b> 5bdr/3bth/2car garage/family room/full basement/fireplace	Upper \$120's	6185206
435 Scovill Ct	<b>NEW PRICE!</b> 3bdr/2bth ranch, 2car garage/new flooring & paint/55+	Upper \$130's	6183177
4688 Mission Dr	<b>NEW PRICE!</b> 3bdr/2bth/2.5car garage/open concept/fenced yard/north	Low \$140's	6190151
RR 1, Bingham(Ramsey area)	40 acre hunting or building site/timber, pasture, & pond!	Low \$200's	6183935
531 Park Place Ct, Forsyth	3bdr/2bth/2car garage/open layout ranch/50+ community/by park	Upper \$200's	6183510
2 Forest Knolls Est.	5 bdr/4bth/2car garage/3,000 SF/updates/ <b>LAKEFRONT</b> /huge deck/dock	Upper \$220's	6183559
45 N Country Club Rd	3bdr/2.5bth/ <b>LAKEFRONT</b> /walk-out basement/great views/2,200 TSF/dock	Upper \$230's	6181843
207 Jack Ln, Forsyth	<b>NEW PRICE!</b> 4bdr/3bth/full, finished basement/upgrades/M-F schools	Upper \$260's	6184883
4045 Meadow Park Dr	<b>NEW PRICE!</b> 6bdr/6F&2H bath/4car garage/in-ground pool & pool house	Upper \$730's	6182827



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