

Volume 22, Issue 12

Linda Harper, Editor



December *NEWS* from Chamber President Wendy Kernan

Tis the season for holiday gatherings, office potlucks, and customer appreciations. For those of us that are in business (which is most of us in some form or fashion) this is the most important time of the year. Your holiday marketing however can only go so far ...

Here are a few strategies to keep in mind.

- 1. Put your sales promotions and offers front and center This is the ideal time to send out special offers and promotions. Shoppers are buying for friends, family and if they are like me themselves. Email is a great inexpensive way to have many eyes as possible on your offers. When creating your promotion think about encouraging shoppers to buy multiple items (offer discounted bundles, highlight complementary products together, free shipping over a certain dollar amount).
- 2. **Give you customers ideas for gifts** It's hard thinking of ideas especially for co-workers or certain family members. What is the perfect gift? We are all looking for it, so give your customers some assistance. The easier you make it the more likely they will return after the holidays for that special gift idea.
- 3. **Reward your current customer base** Offer them something special (maybe a coupon, a certain sale item, or company swag). The nice thing about this is, it is little cost to you and will provide a value to your customers.
- 4. **Turn up the heat** There is a lot of marketing pressure this time of year and you want to get the most ROI. Turn up the emails, think about those last-minute shoppers and make the promotions time sensitive or insert a countdown in emails (that can be fun) and take special notice of your copy and font you are using.

Hopefully you find these tips beneficial to your business.

Please make sure to join us at our December luncheon December 12th at the Convention Center where we will have a special holiday meal and spread good cheer to all.

I look forward to serving you in 2019. Happy Holidays!!

Sincerely,

Your Chamber President

Wendy & Kernan

December 2018 Events Luncheon

December 12th

Member Cost: \$15
Networking: 11:15 am

Luncheon: 11:45 a.m.-1:00 pm RSVP by Noon Monday Dec. 10th

LOCATION:

Mt. Zion Convention

Center

CHRISTMAS PROGRAM

Catered by

The Kitchen of Doris Yoder







Mark your Calendar

January 9th

Sponsored by:

First-Mid Bank & Trust

at

Fletcher Park

Topic:

Fraud in Your Business and Ways to Prevent It

Exhibitor:

Unique Boutique Salon & Spa

2018-19 Calendar of Events

Mt. Zion Chamber of Commerce Business Expo & Taste - March 9, 2019

Mt. Zion Chamber of Commerce Annual Banquet - April 18, 2019

2018-19 Board of Directors



Wendy Kernan, President



Linda Harper, Administrator



Karalee Misner Vice President



Pastor Tracy Smith, Treasurer



Maria Dent, Secretary



Jeff Chambers



Dusti Corum



Laura Jones



Corey McKenzie



Carolyn Ridenour



Ed Swope



Holiday Luncheon



Come and enjoy our special Christmas Program on Wednesday, December 12th presented by our Mt. Zion pastors and a delicious luncheon catered by The Kitchen of Doris Yoder at the Mt. Zion Convention Center at 11:15 a.m.

Have some fun by participating in our White Elephant Gift Exchange part of the program. Bring one wrapped gift: gift or regift something fun or unusual, strange knick knacks, unidentifiable kitchen items, and the like are typical white elephants. Wrap them nicely and to leave no identifying markings on the presents.

Send in your RSVP by Monday, December 10th by emailing mtzionilchamber@gmail.com. Hope to see you there!



Welcome New Members



Michael Kernan is with Vector Construction. They are a concrete repair, protection and strengthening business with offices throughout North America, including Canada and the U.S. Their motto is "We Save Structures". Vector Construction is located at 4353 Reas Bridge Road, Decatur.



Dara White is with Clean Cut Painting & Handyman. "Your Trusted Home Improvement Company." Clean Cut Painting & Handyman is located at 1004 E. Eldorado Street, Decatur. They value craftsmanship and work that is completed to the highest quality standards. Schedule a free estimate by calling 217-330-7310.



Denise White is with Dog Haus located at 4405 E. Rt. 36, Decatur. The Dog Haus restaurant uses 100% Black Angus beef. All Dog Haus dogs, sausages and burgers are served on grilled King's Hawaiian rolls. You can choose from signature, one-of-kind Haus creations or customize your own from a wide array of unique toppings.

MZCC / Mt. Zion
School District
American Education Week
Appreciation Breakfast November 14, 2018



2019 Expo Sponsorship Packages



Mt. Zion Chamber of Commerce Expo and Taste March 9, 2019

Sponsorship Packages

	Gold Sponsorship \$600	Silver Sponsorship \$350	Booth Space Member: \$250/Early \$200 Non Member: \$400/Early \$350
Booth Space	Double (8x16) Booth Electricity Included	8X8 Booth Electricity Available \$25	8X8 Booth Electricity Available \$25
Sponsor Promotion	Promotional Display at Event (no electricity)	Promotional Display at Event (no electricity)	
Sponsor Publicity	Sponsor Name Announced at Event	Sponsor Name Announced at Event	
Sponsor Inclusion	Sponsor Name and Logo on Map Handed Out at the Door	Sponsor Name Printed on Map Handed Out at the Door	
Sponsor Inclusion In Pre-Expo Event Advertisement	Sponsor Logo on Expo flyer, newspaper: MTZ Region News and Decatur H & R Logo on Large Banners Sponsor Logo on Expo	Sponsor Name on Expo Flyer	
Early Bird Pricing			If Registered and Paid Before January 25, 2019



Mt. Zion Chamber of Commerce 2019 EXPO Contract

MTZ Convention Center

Show Date: March 9, 2019 | 9 a.m. - 2 p.m. Set Up Date: March 8, 2019 | 9 a.m. - 4 p.m. Booth Space: 8' x 8'

Fee: Early Bird Non-Member \$350 or Early Bird Member \$200 per booth space, if registered by February 1, 2019. After February 1, 2019 booth space will be allocated on a first-come first-serve basis at Non-Member Price of \$400 or Member Price \$250.

- 1. All contracts and checks must be received by February 1, 2019 to retain a discounted booth space.
- 2. All exhibitors must restrict their exhibit to the business registered with the Mt. Zion Chamber of Commerce. All multiple businesses that are Chamber members, must register each business they wish to exhibit.
- 3. Doors will be open Friday, March 8th at 9:00 a.m. to 4:00 p.m. for set up.

All exhibitors are to be set up by 4:00 p.m.

- 4. Exhibitors will unload in the front and park to the immediate north & east of the Convention Center.
- 5. Exhibitors will **NOT** remove their display before 2:00 p.m. on Saturday, March 9th.
- 6. Exhibitors will NOT sell any illegal items.

Mt. Zion, IL 62549

- 7. Exhibitors will remove all trash, paper, boxes, tape, etc. from their space.
- 8. Exhibitors will cooperate with all requests of show personnel.
- 9. Exhibitors MUST keep display within confines of their space and not go into the aisles.
- 10. The Mt. Zion Chamber of Commerce or the Mt. Zion Convention Center will not be held liable for any losses, damages or injuries sustained by exhibitors in any manner whatsoever.
- 11. No refunds or credits for cancellations for any reason after February 1, 2019.
- 12. Exhibitors will be supplied (1) table, (2) chairs, table cloth, pipe and drape on three sides. You must supply extension cords and display accessories. Wall booth spaces are for booths that need electrical outlets. Electrical Booth space will be available to those who pay the \$25.00 fee.
- 13. Door prizes can be announced during the Expo. It is suggested that you arrange for door prize and sign-ups and/or drawings at your booth.
- 14. All Chamber exhibitors must be a member in good standing at the time of the Expo.
- 15. For questions or sepcial requests, please call the Chamber @ 864-2526.
- 16. Make checks payable to: Mt. Zion Chamber of Commerce. Mail to: P.O. Box 84, Mt. Zion, IL 62549.

Return the bottom half with your payment Business Name (Please Print) Contact Person (Please Print) Phone Electricity: Yes _____ No ____ (110v) Note: There is an added \$25 charge for booth electricity. (\$25.00) Taste _____ Booth: Business _____ Electricity _____ (Early Bird Non-Member \$350 or \$200 Member per booth price. After February 1, 2019, price for Non-Member \$400 or Member \$250 per booth.) Mail to: Mt. Zion Chamber of Commerce, P.O. Box 84

2019 Expo & Taste

The Mt. Zion Chamber Expo and Taste will be Saturday, March 9, 2019. We hope you all will participate in this coming year's Expo & Taste. This event is held in the beautiful Mt. Zion Convention Center. It is very well attended each year by about 2,000 attendees. Included in this newsletter are the following deadlines:

Sponsorships Friday, January 25, 2019

Booth Contract Friday, February 1, 2019 -- Early Bird Pricing

Taste Contract Friday, February 8, 2019

Spaces fill up quickly so get your spot soon.

2019 Prepaid Luncheons

New Price -- If you want to get all your luncheons for the whole year at \$12 each instead of the full price of \$15 each, let me know if you want to enroll for the 2019 Prepaid Luncheons. Linda Harper will invoice you for \$144. The deadline to let Linda know is Monday, January 7, 2019. Email mtzionilchamber@gmail.com.

2019 Luncheon Sponsorships

If your organization or business would like to be a luncheon sponsor for \$200 per luncheon, let Linda Harper know by emailing mtzionilchamber@gmail.com. The sponsorship fee will go into our advertising budget to help give back to our members. As a luncheon sponsor, your business or organization names will be announced as the sponsor in our newsletter, on our website, and during that month's luncheon. The month of January is already taken so let me know.



Jim Cleveland
Team Leader
433-1144



Taylor Corrie Licensed Partner 519-0393



Joe Teague 433-3768



Kim Platt Transaction Manager



Christine Poland Client Services



matterport **

Your property, brought to life

The Matterport 3D Media System

Blow prospective buyers away with 3D Showcase – an immersive online 3D experience that gives buyers a true sense of the **feeling** of your property before they ever see it in person.

We put Matterport's industry-leading technology to work for your listing. Weed out less interested buyers, and attract more qualified open house attendees.



Want to Know More? Call 217-428-9500



Inside View

Navigate a property like a videogame with Inside View.



Dollhouse View

Proprietary **Dollhouse View** shows how an entire property fits together.



Floorplan View

Understand layout in a glance with top-down Floorplan View,

While the competition drones on and on, we are "On the Go...Making Things Happen"

getmobile.remax.com/JimCleveland

getmobile.remax.com/TaylorCorrie • getmobile.remax.com/JoeTeague

Call Jim at 217-433-1144 DecaturHomes.com • jimcleveland@remax.net

RE/MAX Executives Plus

151 East Decatur Street, Decatur, IL 62521 • 217-428-9500 • Fax: 217-428-9580

Each office independently owned and operated.







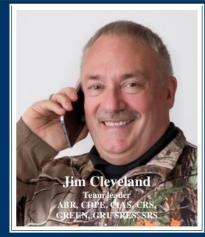


RE/MAX Executives Plus

Each Office Independently Owned and Operated 151 E. Decatur Street • Decatur, IL 62521 (Office) 217-428-9500

(Cell) 217-433-1144

JimCleveland@DecaturHomes.com www.DecaturHomes.com





Fransaction Manager

Christine Poland Client Services





Taylor Corrie Licensed Partner 217-519-0393 Joe Teague Licensed Partner 217-706-0458



For more information about our properties call Jim 217-433-1144



Address	Details	Price	_MLS #
1514 E Clay St	2bdr/1bth/wood floors/original claw foot tub/rehab ready	Under \$10's	6174477
Lot 2 E Greenhill Rd	NEW LISTING! 1.45 timbered ac. building lot/100' road frontage/near lake	Under \$20's	6184287
1690 W Cushing St	Ranch 2bdr/1bth/near northwest/replacement windows/CFD	Mid \$20's	6182989
787 W Cushing St	Income! Bungalow w/2 apartment 1bdr/1bth & 2bdr/2bth/CFD	Upper \$20's	6182911
270 E Mueller Ct	.65 acre treed building lot in gated subdivision on Lake Decatur	Upper \$20's	6173066
1188 W Packard St	NEW LISTING! 2bdr/1bth/hardwood floors/ full basement/fenced yard	Mid \$30's	6184705
195 N Fairway Ave	2bdr/1bth/1car garage/ranch/.55 acre/fixer upper/far west end/W-L schools	Upper \$30's	6180818
775 S Oakland Ave	NEW LISTING!3bdr/1bth/hardwood floors/fireplace/fenced yard/west end	Mid \$40's	6184780
32 Sickles Dr	NEW PRICE! 3bdr/1bth Cape Cod/1.5car garage/hardwd flrs/ So. Shores	Mid \$50's	6172409
44 Isabella Dr	NEW PRICE! 3bdr/2bth/2car garage/replacement windows/pool	Mid \$70's	6183327
4001 E Marietta St	3bdr/1bth/2car 20x38 garage/ with loft/corner lot/ Inspected!	Upper \$70's	6183544
269 N Ash St, Maroa	3bdr/1bth ranch/eat-in kitchen/family room/near M-F high school	Upper \$70's	6181946
3869 Arthur Ct	NEW LISTING! 2bdr/2bth/hardwood floors/family room/half ac corner lot	Upper \$80's	6184501
7335 W William St	3bdr/1bth/2car garage/updated kitchen/fenced half acre	Low \$80's	6183700
1550 W William St	NEW PRICE! 3bdr/2bth/2car garage/hardwd flrs/next to Fairview Park	Mid \$80's	6183837
2440 W Florian Ct	NEW PRICE! 3bdr/2.5bth/1car garage/Cape Cod/Updated roof, HVAC	Mid \$80's	6184267
44 Brownlow Dr	NEW PRICE! 3bdr/2bth/2car gar/gorgeous updates!/lifetime waterproofing	Mid \$90's	6182826
205 W Roberts, Mt Zion	3bdr/1bth/oak kitchen cabinets/large yard/composite deck	Mid \$90's	6183880
5057 Thrush Ave	3bdr/2bth/sun room/new laminate flooring/large yard/near airport & lake	Upper \$90's	6183861
4741 Barberry Ct	3bdr/2bth ranch/2car garage/full basement/north/M-F schools	Mid \$110's	6182349
435 Scovill Ct	NEW PRICE! 3bdr/2bth ranch, 2car garage/new flooring & paint/55+	Low \$140's	6183177
RR 1, Bingham(Ramsey area	40 acre hunting or building site/timber, pasture, & pond!	Low \$200's	6183935
531 Park Place Ct, Forsyt	h 3bdr/2bth/2car garage/open layout ranch/50+ community/by park	Upper \$200's	6183510
2 Forest Knolls Est.	5 bdr/4bth/2car garage/3,000 SF/updates/ IAKEFRDAT/huge deck/dock	Mid \$230's	6183559
45 N Country Club Rd	3bdr/2.5bth ranch/IAKEFRONT/walk-out basement/great views/2,200 TSF/dock	Upper \$230's	6181843
4045 Meadow Park Dr	NEW PRICE! 6bdr/6F&2H bth/4car garage/in-ground pool & pool house	Upper \$730's	6182827



The RE/MAX App Has It All:

- •Search properties locally or anywhere in the country!
- •View Neighborhoods with balloon view!
- •Get turn-by-turn driving directions!
- •Connect with your agent Jim Cleveland

Enter the link in your browser's search bar to be directed to your app store!

getmobile.remax.com/JimCleveland



NORWEGIANS GO PLACES.

FREESTYLE CRUISING®

BEST TRIPS EVER PRESENTS ...

CRUISE THE PANAMA CANAL ON THE NEW JOY

OCTOBER 10 - 27 2019

15 DAYS + 1 NITE LOS ANGELES COMPLETE TRANSIT THRU THE CANAL FROM LOS ANGELES TO MIAMI

CHOICE OF 2 FREES ON SHIP

Ultimate Beverage Package...VALUE \$107 PER DAY PER PERSON
Wifi, 250 Internet Package
Shore Excursions ..\$50 per cabin per port
4 Special Dining per cabin
(Tips not included for packages above)

GREAT PORTS OF CALL

CABO SAN LUCAS...PUERTO VALLARTA...MAZATLAN, MEXICO
PUERTO QUETZAL, GUATEMALA... PUNTARENAS, COSTA RICA
TRANSIT PANAMA CANAL..ORANJESTAD, ARUBA

ENJOY LUXURY ABOARD AN EXQUISITE NEW SHIP RACE THE FIRST ELECTRIC GO-CARTS TO HIT THE HIGH SEAS

 $oldsymbol{L}$

BALCONY FROM

* PLUS TAX

\$4599*

\$390PP

INCLUDES: RT BUS, RT AIR, TRANSFERS, BAGGAGE, AND ONE PRENITE STAY IN LAX NOT INCLUDED: INSURANCE, TIPS ON SHIP

DEPOSIT OF \$500 PPNEED A VALID PASSPORT

CALL LINDA ROBERTS BEST TRIPS EVER 217 855 1877 864 4666



